GROVE.



SIEMENS



GROVE.

SIEMENS

- Founded in 1947 as Grove Crane
- Part of Manitowoc Crane Group
- Products: Mobile Hydraulic Cranes;
 All-Terrain, Rough Terrain, Truck
 Mounted and Industrial
- Headquartered in Shady Grove, Pennsylvania
- Manufacturing Facilities in Shady Grove, Pennsylvania and Wilhelmshaven, Germany



Employees: 4,200

Project Scope



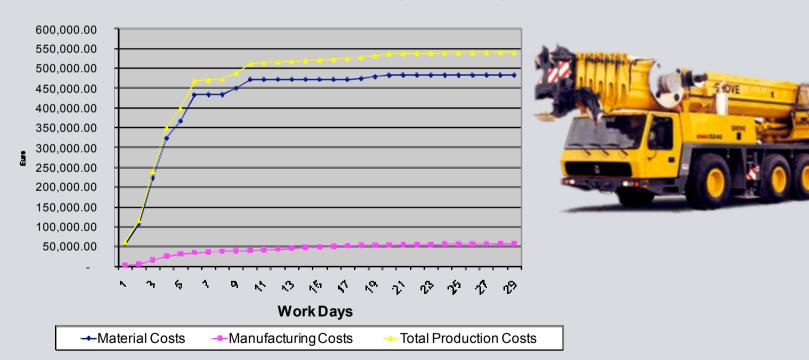
- Holistic View of Internal Supply Chain
- Support for Planning and Controlling the Assembly Process
- Logistic Compression of the Value Growth Curve so as to Reduce Capital Investment



Logistics Compression of the Value Growth Curve

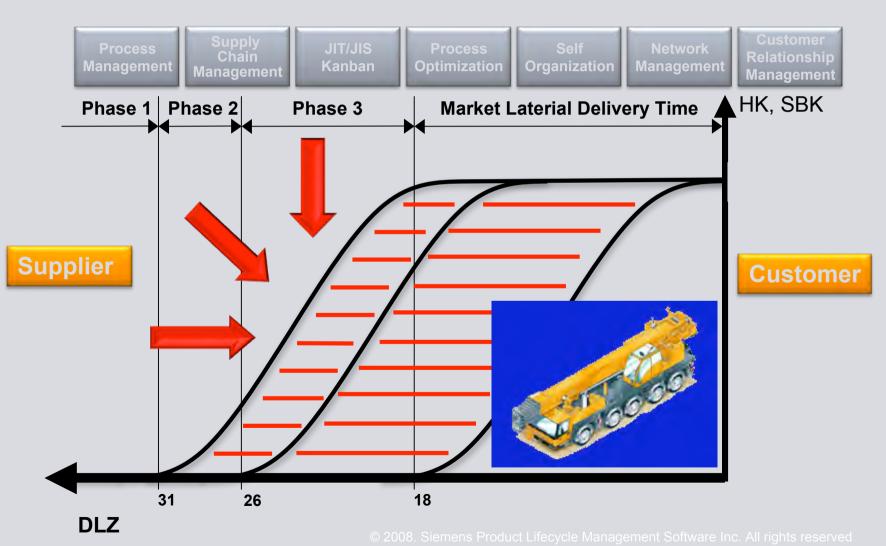
Conditions Prior to Optimization with Plant Simulation

Value Growth Curve (GMK 5200)



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Logistics Compression



Results of Logistics Compression

- Avoidence and Elimination of Bottlenecks
- Re-Organization of Time-Dependent Processes
- Overall Reduction in Cost, Inventory and Turn-Around Times
- Improved Planning Quality and Accuracy
- Optimization of Customer Requested Changes
- Optimization of Production Sequence Planning
- Minimize Disruptions to Production Sequencing
- Interface with existing Planning and Control Processes from other systems like ERP and Data Logging from Machines on the Line
- Insight into Planning and Control Processes through Simulation of the Virtual Factory



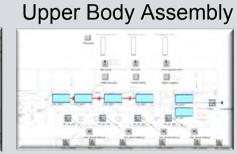


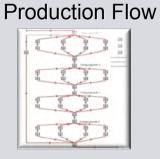


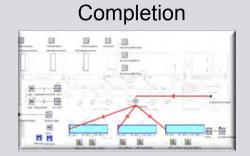
Digital Model



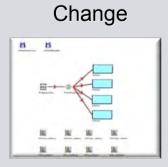
Lower Body Assembly

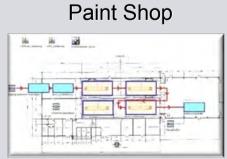


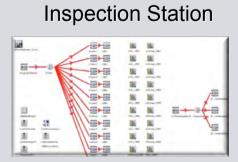




Dispatch Assembly







Optimization Results for all Product Ranges



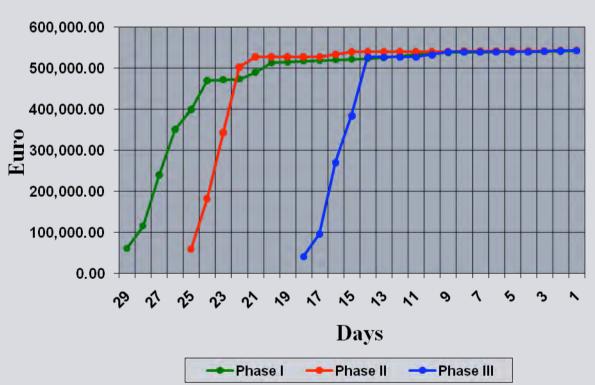




- Flexible Work Schedule Models
- Elimination of Planning Buffers
- Production Planning based upon Qualified Sales
 Funnel
- Optimization of Production Sequence Planning
- Re-Allocation of Worker Operations
- Multiple Work Sections can Operate in Parallel
- Operational Planning of Personnel
- Personnel Planning based upon Worker
 Qualifications
- Improved Product Construction Planning

Increase in Value Growth Curve











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Total Increase in Value Growth Curves







WZK 2002 Comparison – Before and After Optimization



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Turn-Around Time

Turn-Around Time before Simulation: 31 days

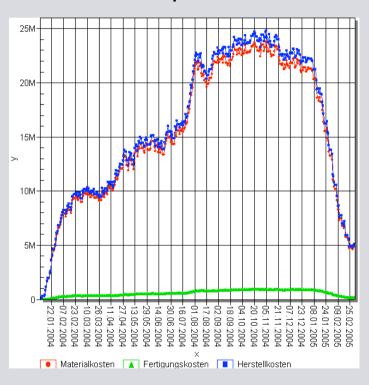
Work Section	Phase II	Phase III
Assembly	5	4
Completion	2	1,5
Configuration Changes	2	0
Washing / Painting	4	3
Outer Assembly	1	0,5
Completion (Inspection Station)	1	1
LMB	4	3
Dispatch Assembly	2	2
Test drive	1	0,5
Final Inspection	1	0,5
Defect Removal	2	2
Sum	25	18

43% Reduction in Turn-Around Time - from 31 days to 18 days!

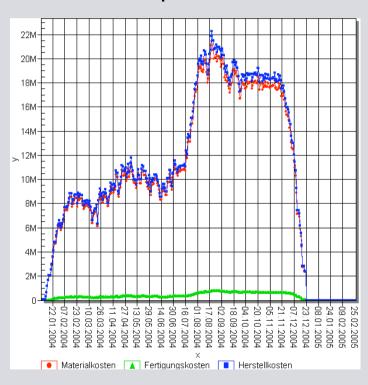


Value Curve Comparison, Production Year 2004

Before Optimization



After Optimization



Value Growth Curve Overlay, Production Year 2004







Crane Backlog by Work Section

Work Section	Before	After
Lower Body Assy.	36	1
Upper Body Assy.	36	9
Paint Shop	13	4
LMB-Inspection	2	2
UW-Acceptance	2	2
Dispatch Assembly	22	32
Change	1	1
Sum	112	51

54% Reduction in Crane Backlog!









"The Plant Simulation throughput simulation of the Crane production at Grove resulted in a 43% reduction in turn-around time (31 days to 18 days) and an inventory reduction in Crane backlog of around 54%!" — Professor Manfred Siegle of the University of Applied Sciences, Wilhelmshaven, Germany

